



REGAINING VISION, REGAINING LIFE



*Rodman & Renshaw conference  
New York : 9 – 10 September 2015*

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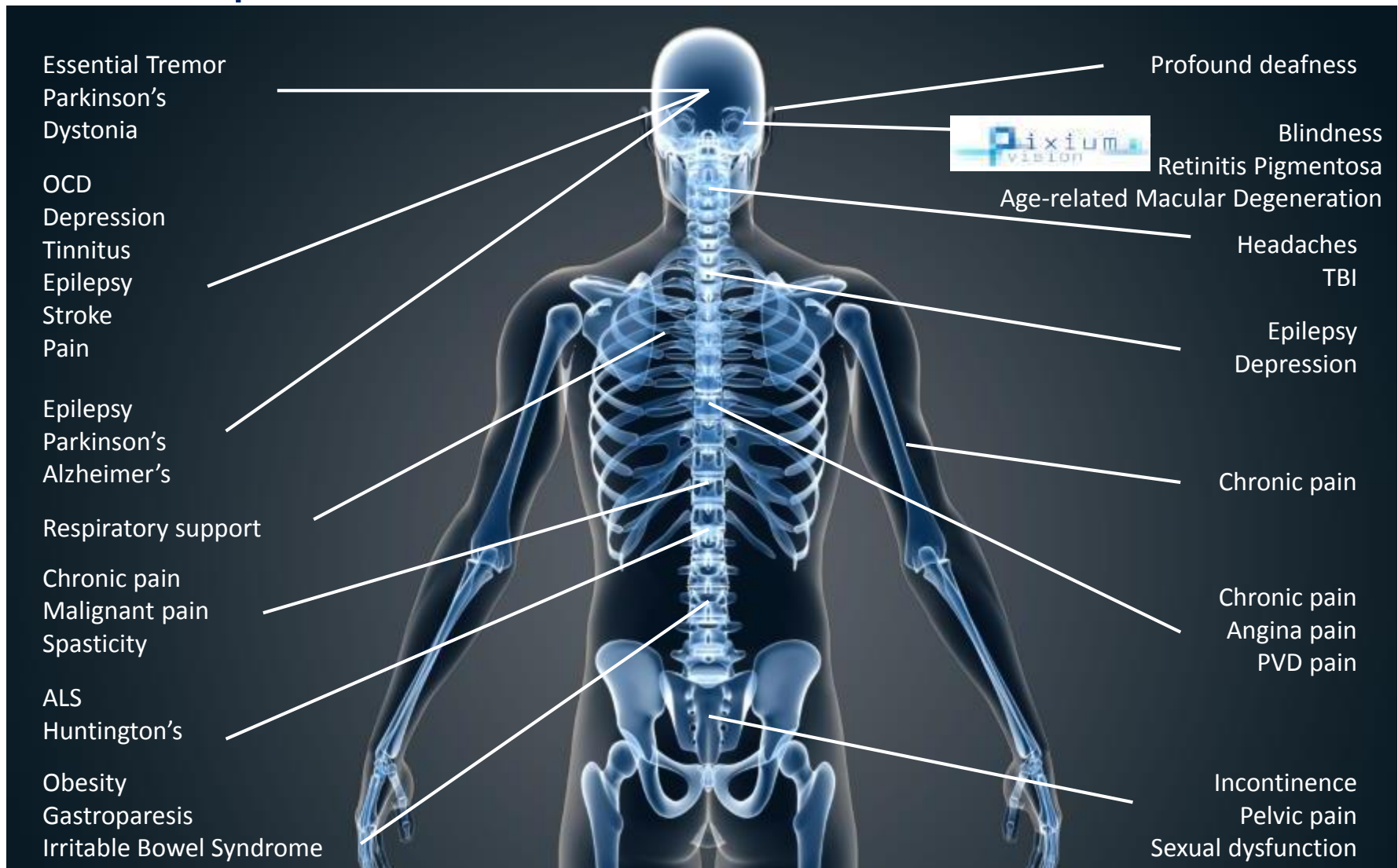
# Pixium Vision: our mission



To provide the best-in-class vision restoration systems enabling the blind to regain greater autonomy



# Pixium Vision, pushing new frontier of “neuro-ophthal-modulation”



# An experienced management team

**Bernard Gilly, *Chairman***



- 20+ years experience in the lifesciences sector
- Fovea Pharma (2005-2009) Chairman & CEO - sold to Sanofi
- Sofinnova (2000-2005) - Managing Partner
- Transgene (1992-2000) - Chairman & CEO

**Khalid Ishaque, *CEO***



- 20+ years experience in the medtech industry in neuromodulation
- Boston Scientific (1997-2014) - General Manager Neuromodulation International

**Pierre Kemula, *CFO***



- 14 years experience in Corporate Finance / Financial Markets
- Ipsen - VP IR, Finance & Treasury
- Strategy Consulting (Bossard; Roland Berger)

**Guillaume Buc, *CTO***



**Robert Hill, *COO***



**Sylvie Murgo, *IP Director***



# Pixium Vision

## 1 The only company with 2 proprietary retinal implant systems

- An eco-system of global scientific & technological excellence
- Intellectual Property & Know-How : Over 250 patents

## 2

Attractive adressable >1 Billion Euro + market opportunity\*

## 3 Two differentiated systems:

- IRIS® system close to commercialization for Retinitis Pigmentosa (RP)
- PRIMA to expand the market opportunity with AMD

## 4

Experienced and dedicated management executing the strategy

**Establish Pixium Vision's position as a leader in  
Vision Restoration Systems**

\* Company Estimate

Imagine how much blind  
people miss out on...

# Progress 15-17 months Observations





## **Blindness**

*Costs and target pathologies*

# Solving blindness from macular degeneration: a major market opportunity

## Blindness epidemiology

- 285 million people in the world are visually impaired
- 40–45 million people in the world are totally blind
- In the US and Europe, blindness costs exceed tens of billions of USD per annum

## Retinitis Pigmentosa (RP)

- Genetic disease ~ 1/4000
- Blindness occurrence: ~ 35 - 40 years old
- Worldwide prevalence: 1.5 to 2 million
- Prevalence in the US + EU: 350,000 - 400,000
- Incidence (US + EU): 15k-20k patients annually

## Age-related Macular Degeneration (AMD)

- Age-related disease
- Later blindness occurrence: 70+ years old
- Worldwide prevalence: 12 to 15 million
- Prevalence in the US + EU: 4 million
- Incidence (US + EU): 350k - 400k patients annually

Retinitis Pigmentosa is Pixium Vision's initial target market

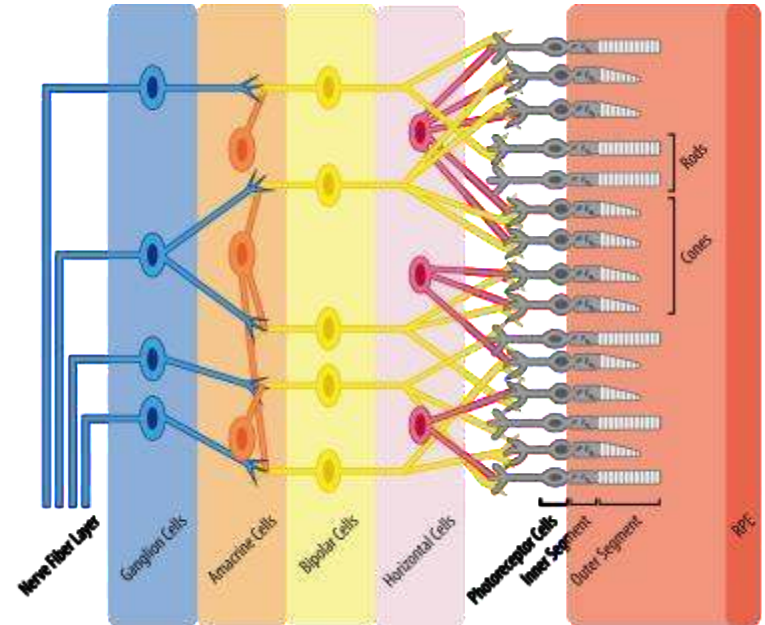
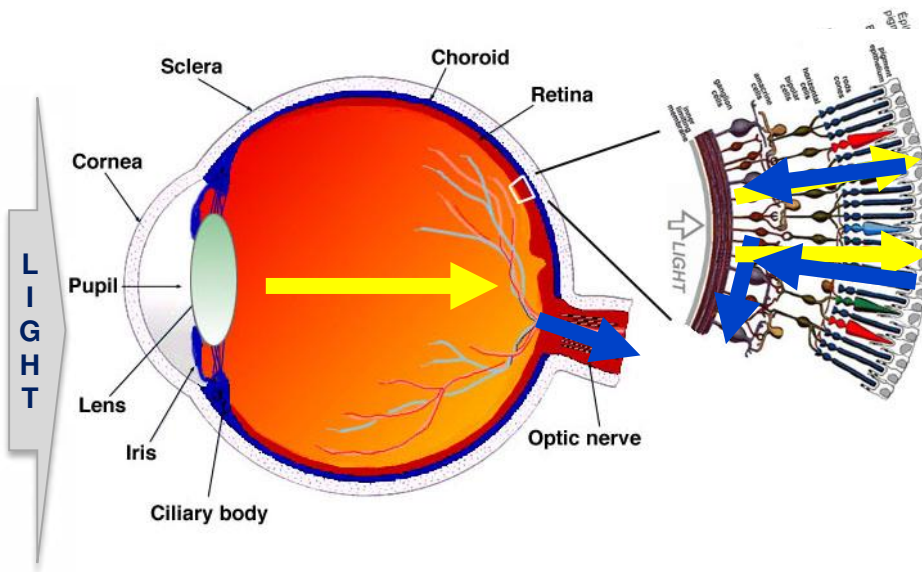
Sources: World Health Statistics. World Health Organization -<http://www.who.org> -NORC Cost of Vision Problems: The Economic Burden of Vision Loss and Eye Disorders in the United States -Study commissioned by Prevent Blindness in America and conducted by University of Chicago -European Forum Against Blindness (EFAB)

Source: 2012 World Health Organization – by 2020 there will be 75 million blind people in the world and 314 million partially-blind people  
Fighting Blindness (UK) : 25K in UK and over 2M worldwide  
CentralSight fact sheet End-Stage Age-related Macular Degeneration

# The loss of the photoreceptor function is a major cause of blindness

The eye transforms light into electric signals

Photoreceptor degeneration does not affect the rest of the retina



- Photoreceptor cells convert light into signals
- The human retina contains 6 million cone cells responsible for central vision










- RP and AMD are linked to photoreceptor degeneration
- **However, bipolar cells, ganglion cells and downstream visual pathways remain INTACT and FUNCTIONAL in the vast majority of RP and AMD patients**



## **Pixium Vision**

*The convergence of excellence providing a solid intellectual property*

# Pixium Vision systems are supported by global expertise, resulting in a strong patent position

Optics Image Capture	<ul style="list-style-type: none"><li>Physics</li></ul>	
Image Processing Algorithms	<ul style="list-style-type: none"><li>Mathematics / Robotics</li><li>Neuro-physics</li></ul>	
Visual Processing	<ul style="list-style-type: none"><li>Ophthalmology</li><li>Electrophysiology</li></ul>	 
Micro-engineering and Micro-electronics	<ul style="list-style-type: none"><li>Optronic</li></ul>	 
Ocular Surgery	<ul style="list-style-type: none"><li>Retinal Surgery</li></ul>	
Rehabilitation	<ul style="list-style-type: none"><li>Neuronal computation</li></ul>	 



**Pixium Vision has built a strong Intellectual Property & Know-How  
with more than 250 patents**

# Pixium continues to strengthen its IP position

## New initiatives

- **7** patents granted with IRIS® since January 2015
- **5** new patent applications filed on both IRIS® and PRIMA further strengthen the portfolio

## Defensive

The company strives to protect its competitive patent position with:

- **1** patent maintained in Europe following opposition claim by a competitor
- **2** US competitor European patents revoked following successful oppositions led by Pixium Vision

Supporting the technology development and industrialization

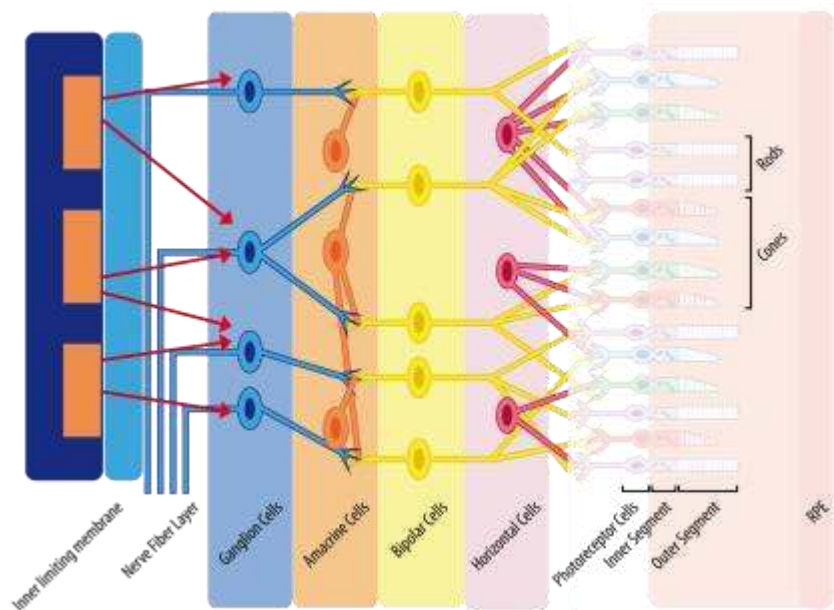


IRIS®

*A state of the art Vision Restoration System*

# Pixium Vision, the only company to develop two proprietary retinal implant systems

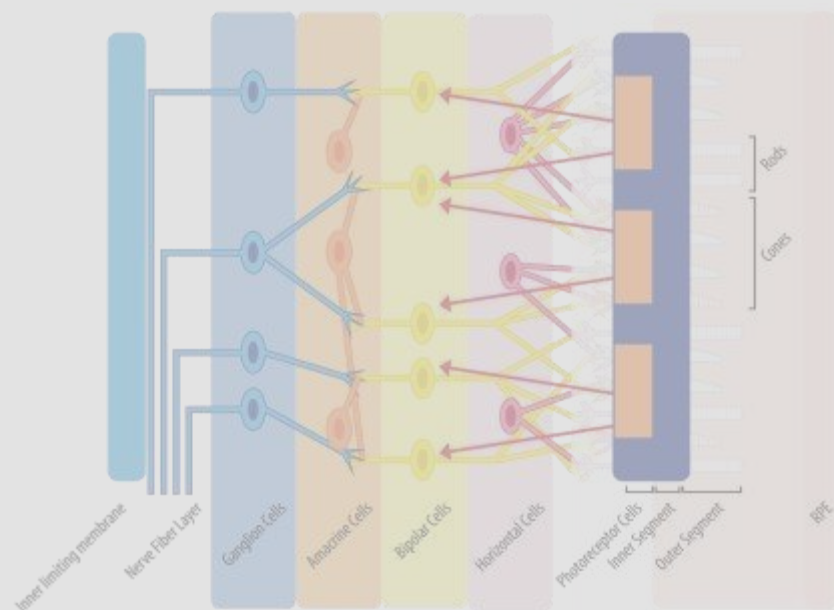
## EPI-RETINAL STIMULATION



IRIS®



## SUB-RETINAL STIMULATION

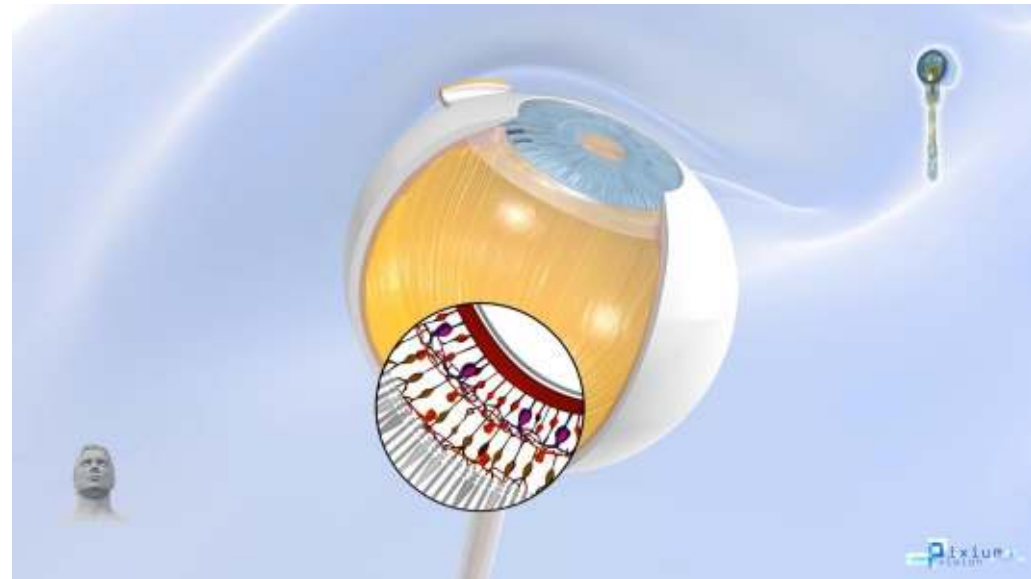
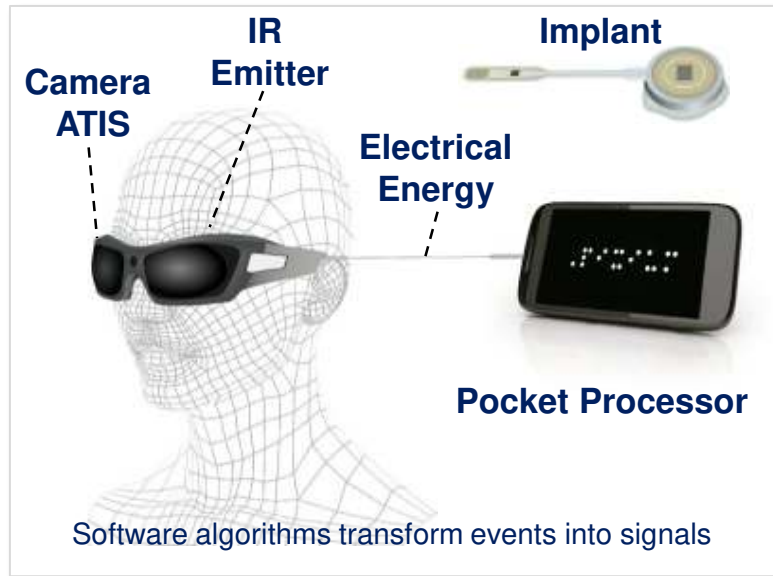


PRIMA

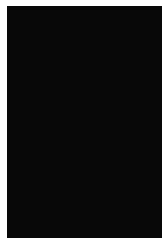




# IRIS<sup>®</sup>, a technically advanced system targeting Retinitis Pigmentosa




**Initial goal is to deliver light and shape perception, and to localize objects giving the patient the ability to negotiate an unfamiliar environment**



# IRIS® : A technically advanced and differentiated VRS



Device Features		IRIS®	Main Competitor	IRIS® Advantage
Technology	Camera	Neuromorphic Event Based 	Frame Based	How the human brain works
	Patient Programming - Tuneability	Yes	No	All patients respond and learn differently; IRIS is flexible to patient needs
	Number of Electrodes	150 electrodes	60 electrodes	Allow smarter stimulation combinations
Surgery	Surgical Procedure	2.5 hours	Up to 4 hours	Easier to implant;
	Explant and Replacement	Yes	Replacement not proven	Technology is always evolving and improving; patients need the option of upgrading to new technologies in the future

# IRIS®, illustration of smart design



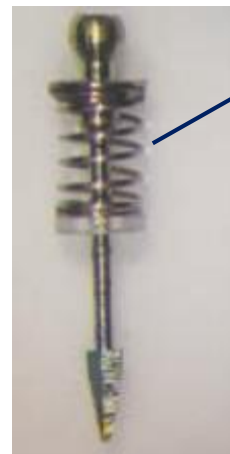
## Competitor

Proprietary epi-retinal tack that allows release of implant on the retina i.e. explantation



Silicon ring (not fitted here) allows release of intra-ocular implant section

Illustration of proprietary epi-retinal tack that **does not** allow explantation



Spring does not allow for release of intra-ocular implant section

**Patented : a key feature allowing patients to replace / upgrade**



## **IRIS®: A clear path to market**

*Aiming for a leading market position*

# IRIS®: Continue to build evidence for CE Mark

## Ongoing Clinical Trial

1

Incidence, severity and duration of all **adverse events** at 4, 6, 9, 12 and 18 months

2

Assessment of the capability of patients to **perform visual tasks** with and without the device at 4, 6, 9, 12 and 18 months

## Regulatory Path

Implantation  
Surgery



Implant  
Activation  
(after 4 weeks)



Rehabilitation  
Program



CE Mark  
filing  
Q4 2015



## Clinical Centers



**Paris & Nantes**



**Graz**



**Hamburg & Bonn**

## Rehabilitation Program

- Programs tailored for each patient
- Rehabilitation programs will enable further software improvements
- Patients' vision improves during the course of their rehabilitation program

# A lean and specialized commercial organization

25 to 30 key ophthalmic surgery centers in Europe



These centres give access to  
~80% of qualifying patients\*

## Market development process

### Ongoing:

- KOL engagement
- Discussions with patient associations
- Participation in major scientific and medical conferences



**Country/market assessments** to select and prioritize centers



**Recruitment of a lean internal technical/clinical specialist sales team focused on:**

- Commercial & educational activities
- Training & support of orthoptists



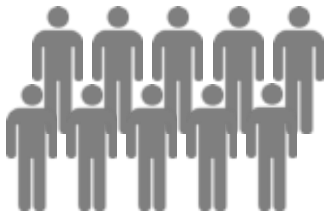
**Sales team to reach a peak of 2 to 3 team members per country & sales admin employees**

\* Company Estimate

# IRIS® path to the US market

1

## Gather results from European clinical trial



2

## File an Investigational Device Exemption (IDE)

- Pre IDE planed for 2015
- IDE for 2016
- Pixium Vision anticipates that FDA will require clinical results from at least 30 patients with 2 years follow-up



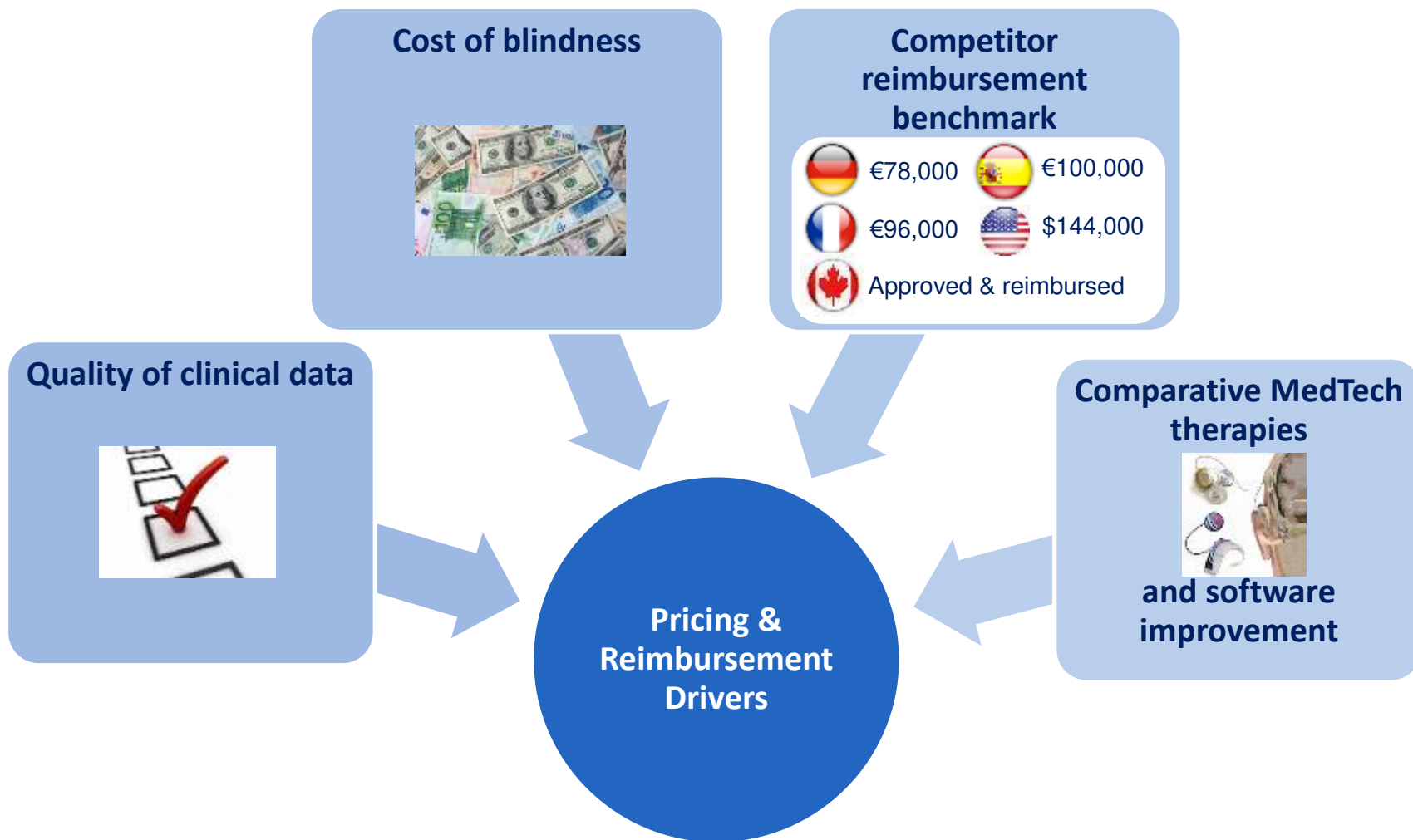
3

## Obtain Pre-Market Approval (PMA)

- US launch of IRIS® to start 2019



# IRIS<sup>®</sup> pricing and reimbursement drivers





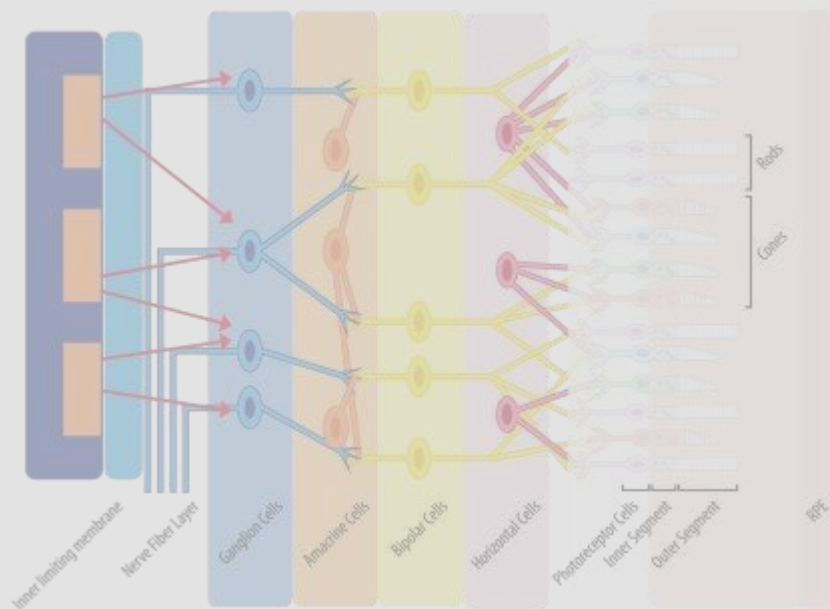


## **PRIMA Vision Restoration System**

*Building on IRIS® leading market position*

# Pixium Vision, the only company to develop two proprietary retinal implant systems

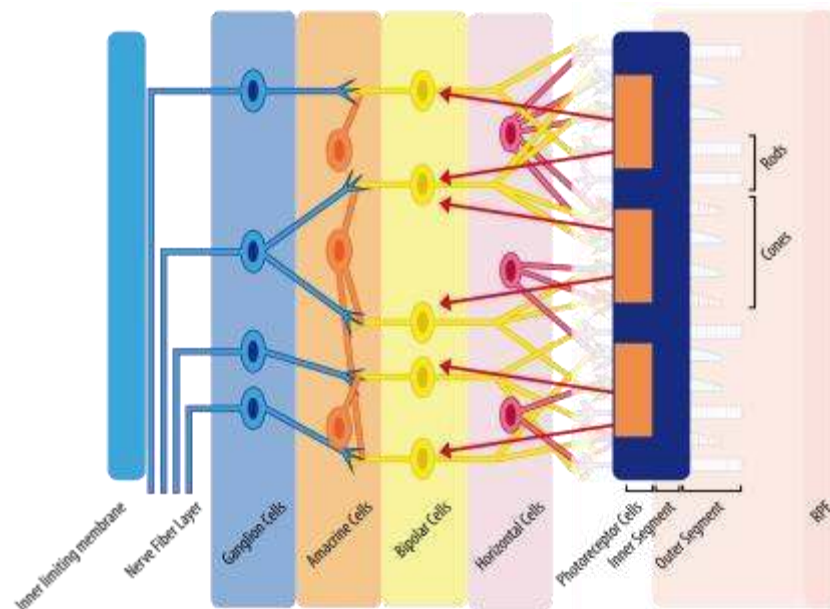
## EPI-RETINAL STIMULATION



IRIS®



## SUB-RETINAL STIMULATION

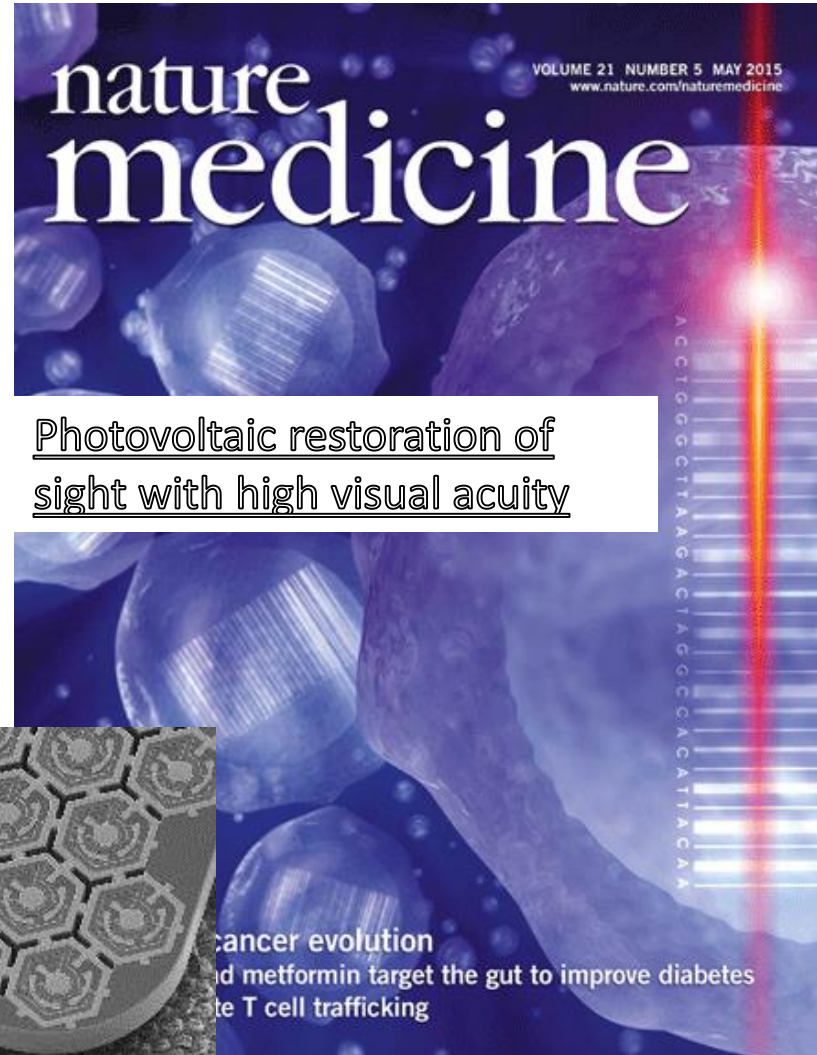


PRIMA



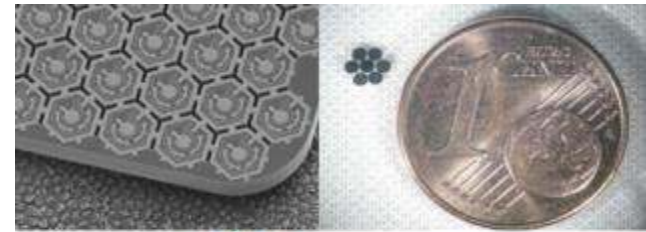
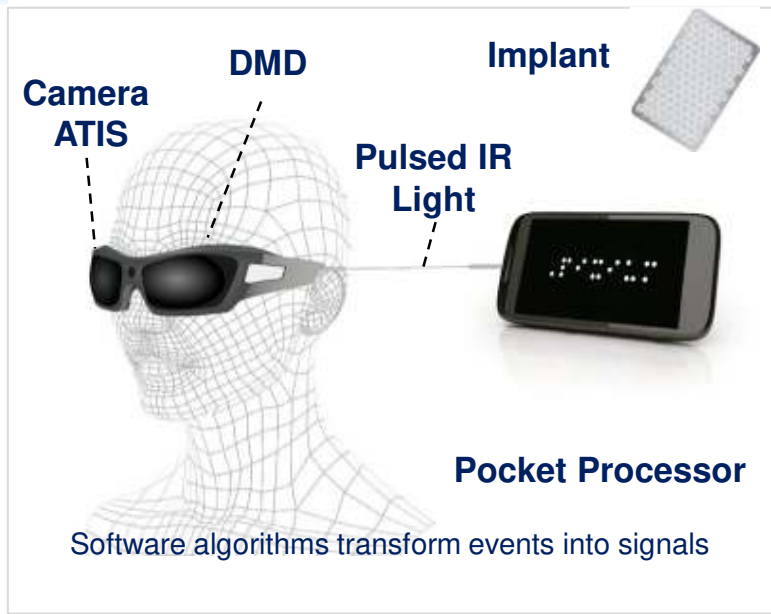
# Treating Macular Degeneration AMD :

*“Tiny implantable solar panels could help the blind see one day”*



# The PRIMA System, more optimal approach for AMD

A technically advanced system designed to deliver further clinical benefits



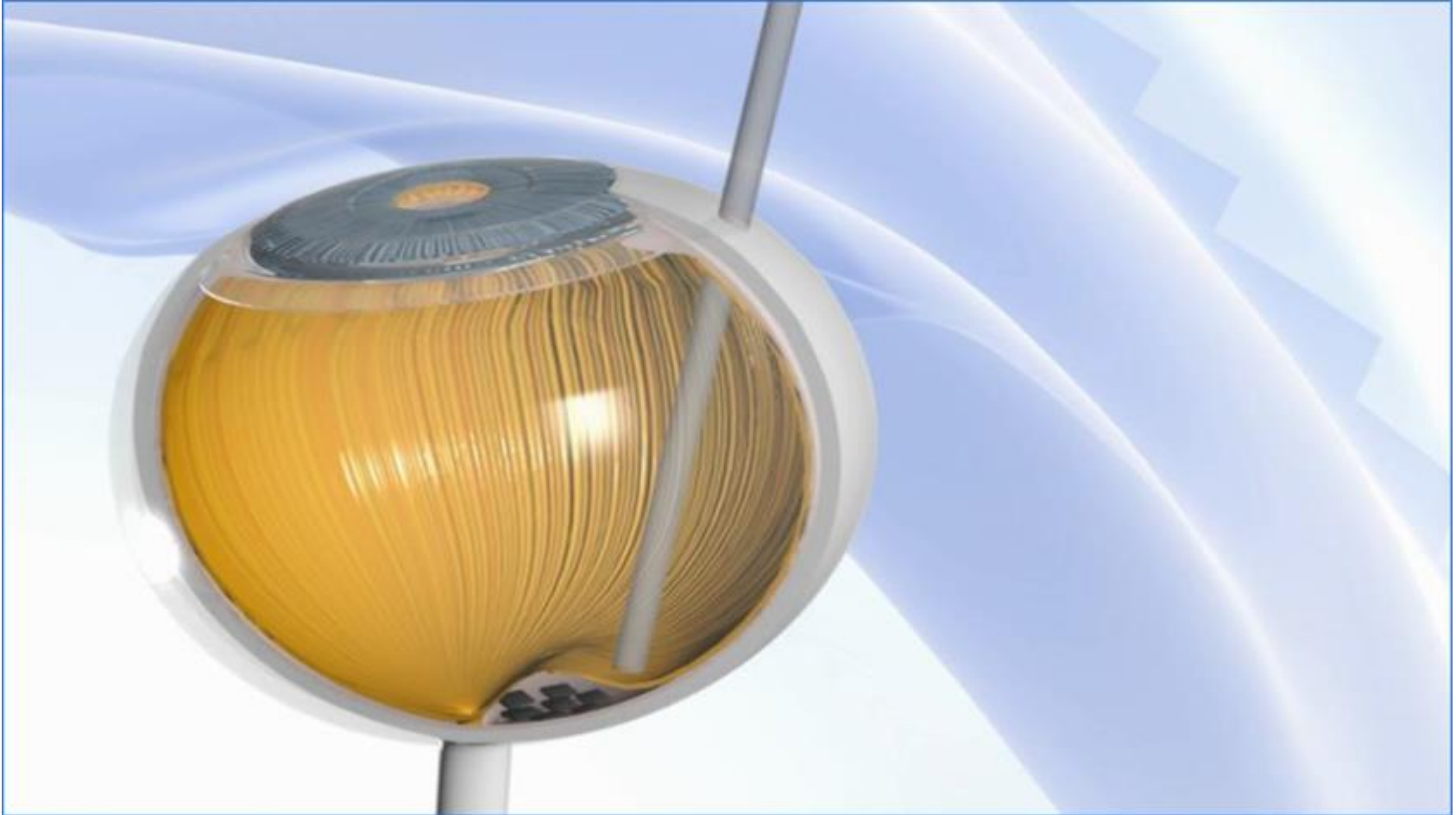
- Physiological signal processing
- Simpler and shorter surgical procedure
- Retinal chips in modules up to several 1000 electrodes
- Advanced processing algorithms
- Reduced energy requirements enabling miniaturization of components

**Goal is to deliver improved visual perception to the level of direct facial recognition**



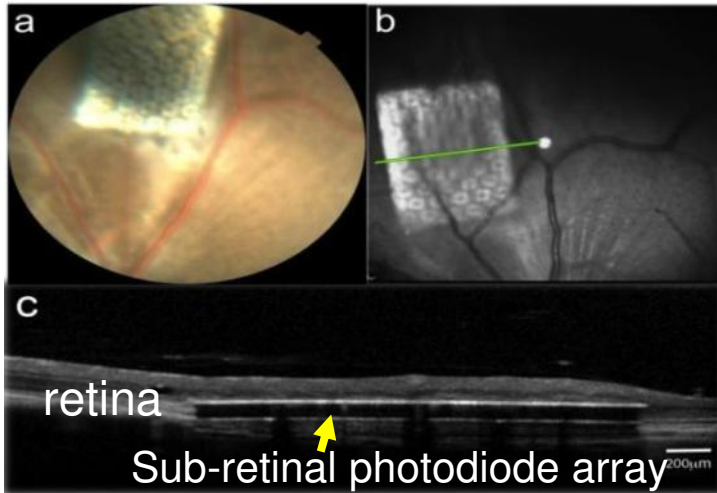
# PRIMA, a sub-retinal implant

Prima to directly stimulate the retinal cells that were directly connected to the photoreceptors



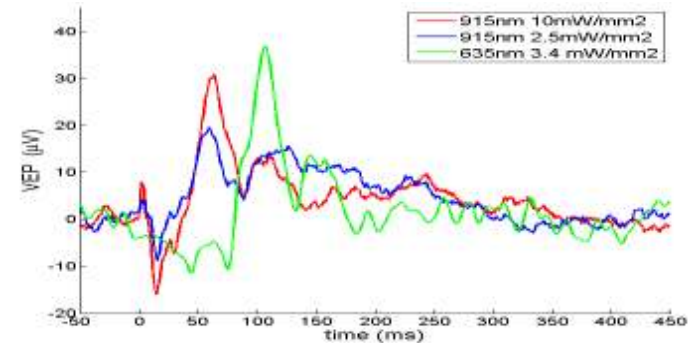


# PRIMA: Validated in pre-clinical models

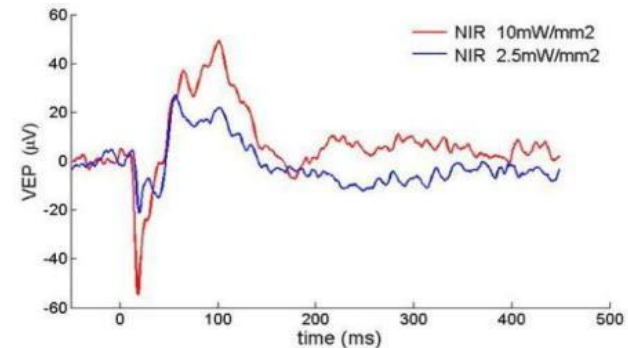


- Proof of concept achieved in rats
- Safety demonstrated in rats and pigs
- Scale-up of manufacturing process ongoing
- First in man expected in 2016

## Visual Evoked Potential: Normal rats \*



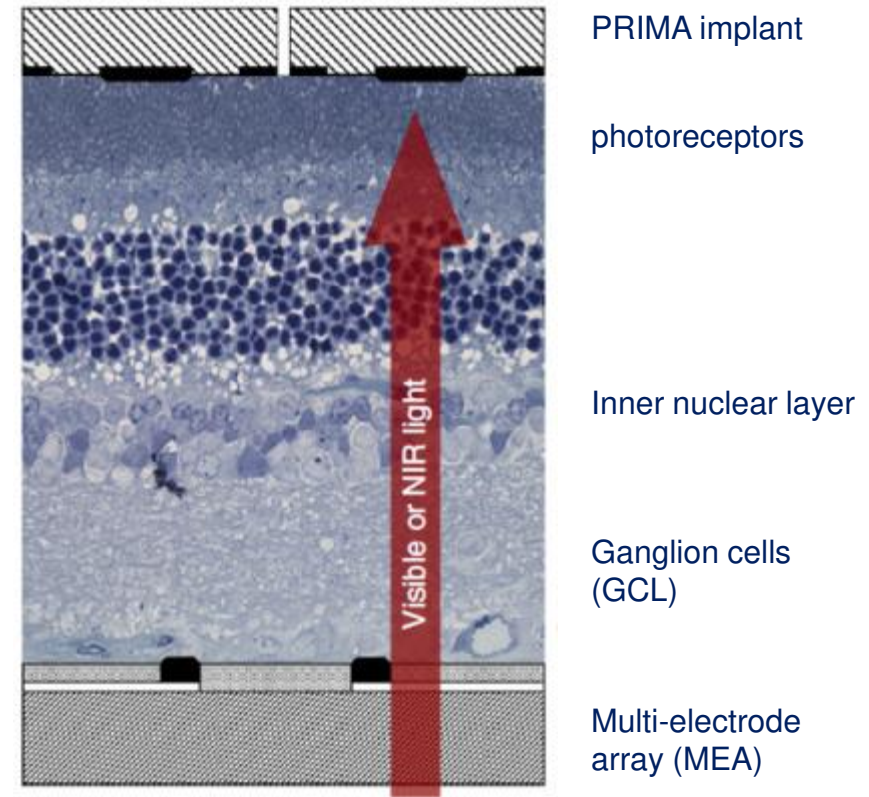
## Visual Evoked Potential: Blind rats \*



- Ref: *J. Neural. Eng* 9: 046014(2012)
- IEEE EMBS Neural Engineering Conference 22 April 2015
- Nature Medicine (2015) doi:10.1038/nm.3851  
<http://www.nature.com/nm/journal/vaop/ncurrent/full/nm.3851.html>

# PRIMA rat data, published in Nature Medicine, show restoration of half of normal visual acuity

- 70  $\mu$ m-wide pixels provide **highly localized stimulation** of retinal neurons in rats
- Electrical receptive fields recorded in retinal ganglion cells were **similar in size to the natural visual receptive fields**
- Similarly to normal vision, the retinal response to prosthetic stimulation exhibited:
  - flicker fusion at high frequencies
  - adaptation to static images
  - nonlinear spatial summation



Healthy rat retina sandwiched between a transparent MEA which records electrical field at the ganglion cell layer (GCL) level

In rats with retinal degeneration, PRIMA elicited retinal responses with a spatial resolution of  $64 \pm 11$  mm, corresponding to **half of the normal visual acuity in healthy rats**



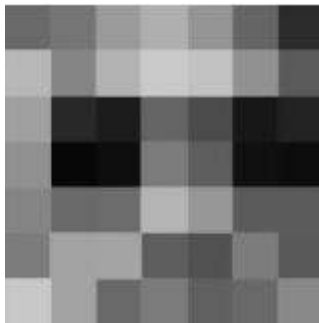
In short



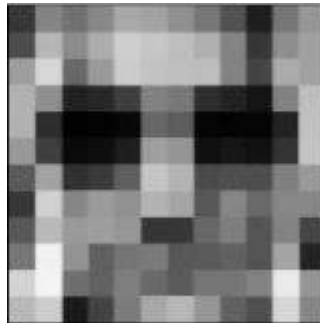
# Pixium Vision Creating a world of Bionic Vision



IRIS<sub>50</sub>



IRIS<sub>150</sub>



## ***Today IRIS***

- Epi-retinal implant in clinical with novel proprietary Neuromorphic sensor
- Toward Higher Resolution 150 electrodes

***Commercial Launch : 2016 in EU***

PRIMA 1 chip  
400 electrodes



PRIMA 4 chips  
1600 electrodes



## ***Tomorrow PRIMA***

- Sub-retinal implant with proprietary passive wireless microphotodiodes
- Toward Facial Recognition

***First in man : 2016***

# Giving sight, giving life : making an impact in lives of people who have lost their sight





Continuing to move forward,  
more to come

# Focus on project execution

## IRIS®

- ✓ Iris® 150 manufactured and being validated
- ✓ Simpler design
- ✓ Additional clinical sites recruiting
- ✓ Patent opposition wins
- ✓ External industrialization
- ✓ Pre IDE preparation



## PRIMA

- ✓ Technology transfer complete
- ✓ Animal data published in Nature Medicine April 2015
- ✓ Tests started on larger animals
- ✓ On track for first-in-man in 2016

## Pixium Vision

- ✓ Management team complete
- ✓ ISO 13485 approved
- ✓ Moved to new premises

# Pixium to file IRIS® CE mark in Q4 2015; Prima first in Human in 2016

	2015		2016				2017			
	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
<b>IRIS®</b> 										
First in Human IRIS <sub>150</sub> (RP)		✓								
8-10 clinical sites open		✓								
US pre IDE		✓								
CE Mark filing		✓								
CE Mark approval (RP)				✓						
EU launch in main countries					✓					
EU launch in other countries							✓			
<b>PRIMA</b> 										
Larger animal safety study		✓								
First in Human Clinical trial (AMD)						✓				

**Multiple major value-creation milestones anticipated in the coming months**



## 1H 2015 - Update

# Strong cash position with €31m in cash at June 30, 2015

## ***P&L summary***

<i>in thousand euros</i>	<b>H1 2015</b>	<b>H1 2014</b>
Operating income / other income	1 737.7	1 104.1
Research and Development	(7 999.1)	(4 510.6)
General and Administrative	(1 766.5)	(930.1)
Operating income	(8 027.9)	(4 336.5)
Net profit	(7 953.8)	(4 325.7)
<i>Earnings per share</i>	<i>(0.63) €</i>	<i>€ (0.62)</i>

## ***Cash flow statement summary***

<i>in thousand euros</i>	<b>H1 2015</b>	<b>H1 2014</b>
Opening cash and cash equivalents	42 131.7	9 420.2
(Decrease) / Increase in cash position	(11 050.6)	32 383.4
O/W net cash flows from operating activities	(9 504.2)	(4 530.1)
O/W net cash flows from investing activities	(1 571.6)	(1 629.1)
Closing cash and cash equivalents	31 081.2	41 803.6



Thank You

[www.pixium-vision.com](http://www.pixium-vision.com)



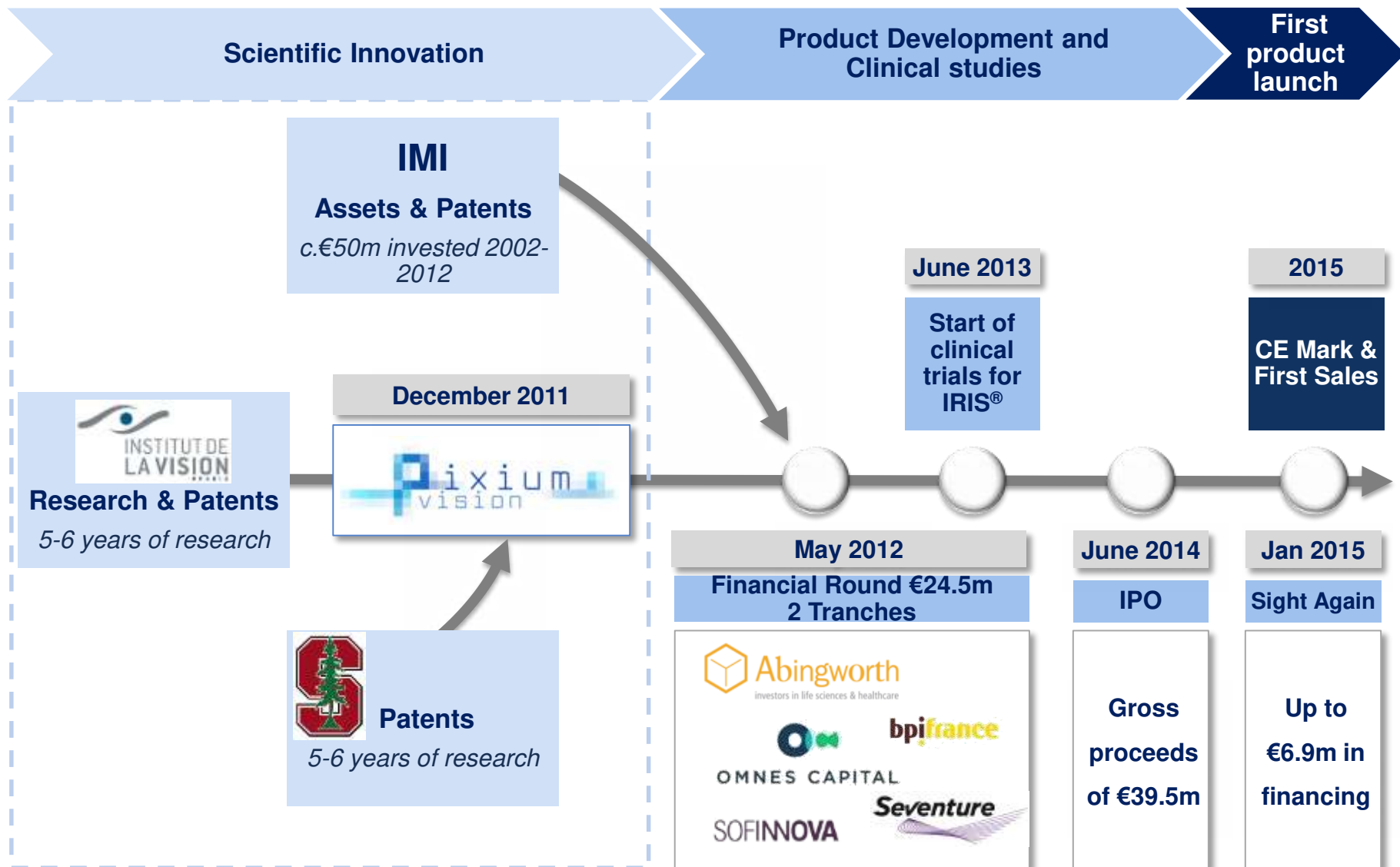
**@PixiumVision**

**#PixiumVision**








# The Pixium Vision story relies on the convergence of technology and financing



# With its technology, Pixium Vision is well positioned in the fast growing neuromodulation market

What is Neuromodulation?	Pathology/ Indication	Neuromodulation Technique	US <i>net*</i> prevalence
<ul style="list-style-type: none"> <li>Induction of biological responses from electrical stimulation on nerves or zone where nerve activity is affected</li> <li>\$5Bn+ market by 2018 implying a high double digit growth rate (around 15%)</li> </ul>	Deafness	Cochlear Implants	1,000,000
	Parkinson's Disease	Deep Brain Stimulation	216,000
	Depression	Vagas Nerve Stimulation Deep Brain Stimulation	775,000
	Blindness 	Vision Restoration Systems	~175,000 RP ~ 200,000 AMD

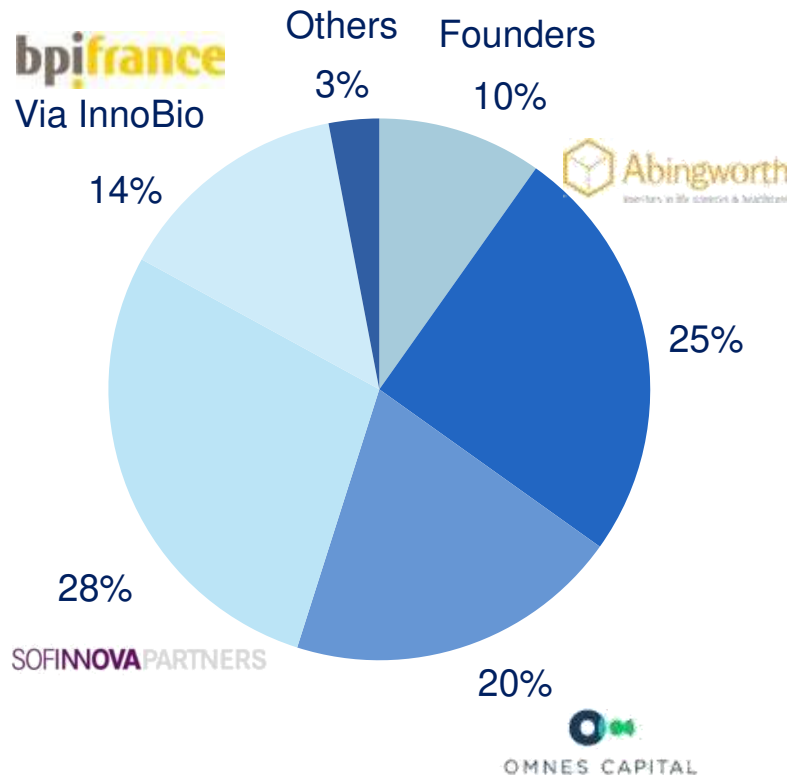
Source: NIH US Net prevalence patient data  
US net\* prevalence : patients eligible to implants

 Existing therapies  
 Emerging therapies

# Shareholder structure

## Pre-IPO shareholder structure

*On a non-diluted basis*

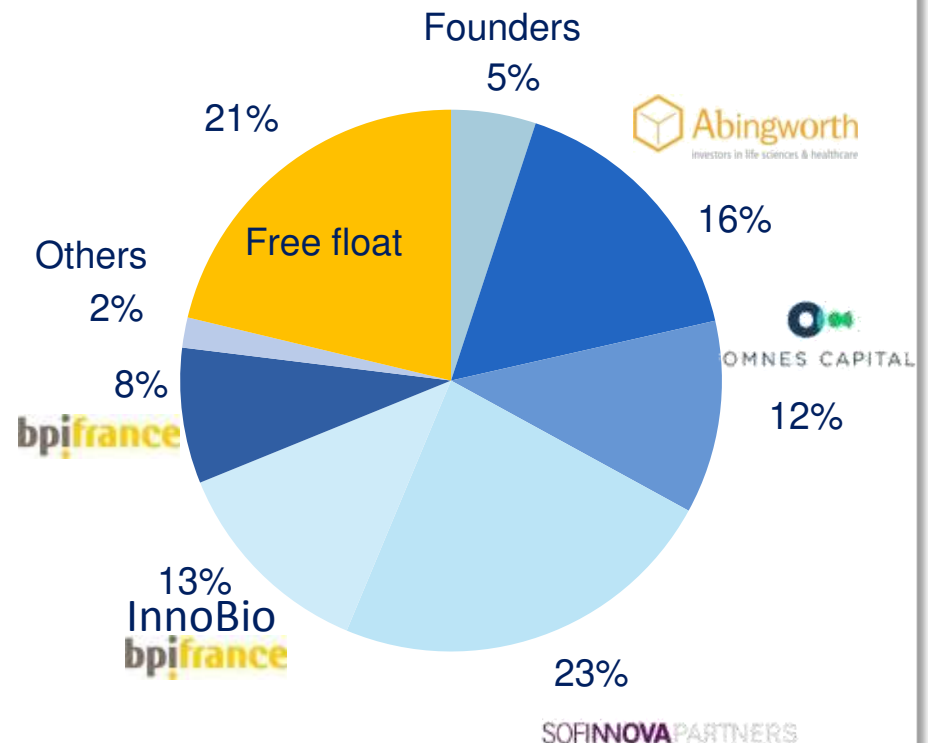


As of 8 April 2014





## Post-IPO shareholder structure

*On a non-diluted basis*

(with full exercise of the extension clause and overallotment option exercised at 95.8%)



# Competitive landscape

System	Number of Electrodes	Epi-Retinal Or Sub-Retinal	Features & Benefits	Clinical Results	Regulatory Status
	<ul style="list-style-type: none"> <li>IRIS® : 50 to 150</li> <li>PRIMA : up to 5000</li> </ul>	<ul style="list-style-type: none"> <li>IRIS®: Epi-Retinal</li> <li>PRIMA: Sub-retinal</li> </ul>	<ul style="list-style-type: none"> <li>2h surgery</li> <li>Explantable</li> <li>Neuromorphic Camera</li> <li>Tunable software</li> </ul>	<ul style="list-style-type: none"> <li>Short term study on 19 patients</li> <li>10 Patients CE mark study ongoing</li> </ul>	<ul style="list-style-type: none"> <li>CE Mark filing end of 2014</li> </ul>
	<ul style="list-style-type: none"> <li>Argus II : 60 electrodes</li> </ul>	<ul style="list-style-type: none"> <li>Epi-retinal</li> </ul>	<ul style="list-style-type: none"> <li>CMOS camera</li> </ul>	<ul style="list-style-type: none"> <li>Argus I: 6 patients</li> <li>Argus II: IDE on 30 patients</li> </ul>	<ul style="list-style-type: none"> <li>Argus-II CE Mark Feb 2011</li> <li>FDA HDE Feb 2013</li> </ul>
	<ul style="list-style-type: none"> <li>Alpha IMS</li> </ul>	<ul style="list-style-type: none"> <li>Sub-Retinal</li> </ul>	<ul style="list-style-type: none"> <li>Visual field of 12°</li> <li>Non explantable</li> </ul>	<ul style="list-style-type: none"> <li>11 patients from 2005 to 2009</li> <li>30 patients CE mark</li> </ul>	<ul style="list-style-type: none"> <li>CE Mark July 2013</li> </ul>
	<ul style="list-style-type: none"> <li>500 electrodes</li> </ul>	<ul style="list-style-type: none"> <li>Insufficient data</li> </ul>	<ul style="list-style-type: none"> <li>No camera</li> </ul>	<ul style="list-style-type: none"> <li>Launch scheduled for 2016</li> </ul>	<ul style="list-style-type: none"> <li>Pre-clinical phase</li> </ul>